



MODEL 10 SYSTEM INFORMATION

DESCRIPTION	PRODUCT NUMBER	SUB-UNIT PRICE FOB FACT.	QUANTITY	TOTAL PRICE
<input type="checkbox"/> BASIC MODEL 10 CALCULATOR , including 51 registers and 500 program steps.	9810A	\$2975	_____	_____
FACTORY INSTALLED MEMORY OPTIONS				
<input type="checkbox"/> 111 Total Data Registers	Opt. 001	\$ 400	_____	_____
<input type="checkbox"/> 1012 Total Program Steps, or	Opt. 002	\$ 500	_____	_____
<input type="checkbox"/> 2036 Total Program Steps	Opt. 003	\$ 850	_____	_____
FIELD INSTALLABLE MEMORY OPTIONS				
<input type="checkbox"/> 111 Total Data Registers	11216A	\$ 440*	_____	_____
<input type="checkbox"/> 1012 Total Program Steps, or	11217A	\$ 540*	_____	_____
<input type="checkbox"/> 2036 Total Program Steps	11218A	\$ 890*	_____	_____
<input type="checkbox"/> FACTORY INSTALLED PRINTER	Opt. 004	\$ 675	_____	_____
<input type="checkbox"/> FIELD INSTALLED PRINTER	11219A	\$ 715*	_____	_____
<input type="checkbox"/> *PLUS FIELD INSTALLATION CHARGE	See Reverse Side		_____	_____
PLUG-IN FUNCTION BLOCKS				
<input type="checkbox"/> Mathematics	11210A	\$ 485	_____	_____
<input type="checkbox"/> Printer Alpha Block	11211A	\$ 485	_____	_____
<input type="checkbox"/> User Definable Block	11213A	\$ 485	_____	_____
<input type="checkbox"/> Statistics	11214A	\$ 485	_____	_____
<input type="checkbox"/> _____	_____	_____	_____	_____
<input type="checkbox"/> _____	_____	_____	_____	_____
<input type="checkbox"/> _____	_____	_____	_____	_____
PERIPHERALS				
<input type="checkbox"/> Mark-Sense Card Reader	9860A	\$ 850	_____	_____
<input type="checkbox"/> Plotter	9862A	\$2675	_____	_____
<input type="checkbox"/> _____	_____	_____	_____	_____
<input type="checkbox"/> _____	_____	_____	_____	_____
<input type="checkbox"/> _____	_____	_____	_____	_____
SUPPLIES				
<input type="checkbox"/> _____	_____	_____	_____	_____
<input type="checkbox"/> _____	_____	_____	_____	_____
<input type="checkbox"/> _____	_____	_____	_____	_____
<input type="checkbox"/> SERVICE CONTRACT	See Reverse Side		_____	_____
REMARKS _____	TOTAL		_____	_____

ORDER INFORMATION:

Sold To _____ Phone _____ Date _____ Ship Air Sur

Address _____ Purchase Order _____

Signature _____

Salesman _____

SERVICE CONTRACT

U.S. Annual Service Contract rates:

<u>Zone 1</u> <u>(0 - 100 Mi, one-way)</u>	<u>Zone 2</u> <u>(101 - 250 Mi., one-way)</u>	<u>Zone 3</u> <u>(250+ Mi., one-way)</u>	<u>Field Office</u> <u>Repair</u>
7% of total list	10% of total list	14.5% of total list	6% of total list

Annual Service Contract price is the total list price summation of the Model 10 System, including all options and peripherals, multiplied by the appropriate zone percent rounded to the nearest dollar.

FIELD INSTALLATION

Installation charge for any Model 10 field installable option:

<u>Zone 1</u> <u>(0 - 100 Mi, one-way)</u>	<u>Zone 2</u> <u>(101 - 250 Mi., one-way)</u>	<u>Zone 3</u> <u>(250+ Mi., one-way)</u>	<u>Field Office</u> <u>Installation</u>
\$50.00	\$150.00	\$310.00	\$20.00

ZONE MILEAGE

Zone mileages shown apply to the distance one-way from the nearest Hewlett-Packard Sales/Service Office to customers site. Contracts will be negotiated individually for one-way mileages in excess of 500 miles.

WARRANTY

Hewlett-Packard Calculator Products Division basic warranty provides no-cost parts and labor for 90 days from delivery. Warranty service is performed on-site in Zone 1 (0 - 100 miles one-way); there is a charge for travel to Zones 2 and 3.