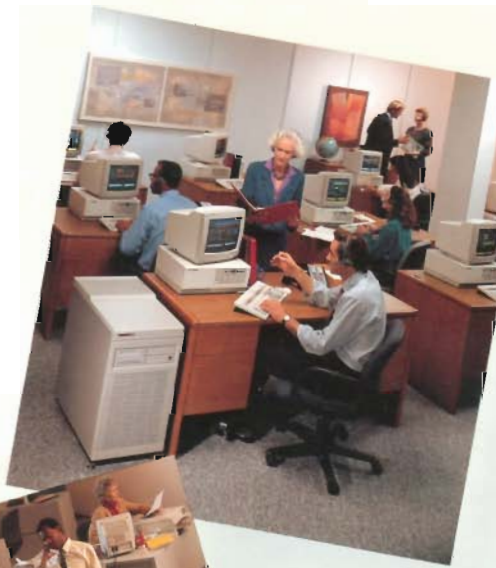


A Strong Foundation for Long-term Success



**HP 3000 Transaction
Processing Solutions**



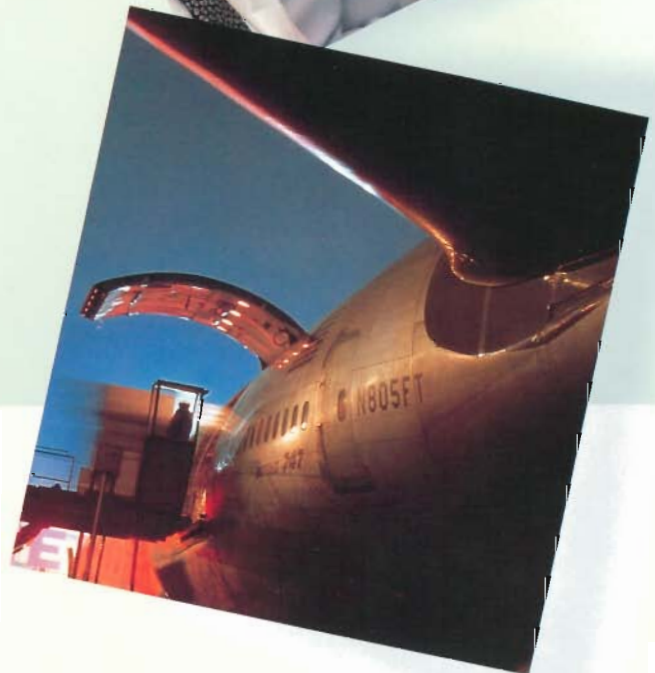
Meet the challenge of ever-changing information

In today's competitive market, success depends on your company's ability to cope with dynamically changing information faster than ever before. Business transaction-based applications, such as reservation management, order processing, and inventory control, must be processed efficiently throughout the day. These "on-line transaction processing" (OLTP) applications—critical to your business—require computers that provide higher levels of performance and reliability.

HP's distributed OLTP solutions, based on the broad, compatible HP 3000 family of multiuser computers and application servers, are designed to meet the challenge.

With the HP 3000, you have the timely, accurate information you need to make better decisions, increase operational efficiency, improve customer service, and manage costs. A solution that integrates PC-based applications and multivendor networks. And a commitment to compatibility, upgradability, and system support that protects your investment.

All of which adds up to a competitive advantage for your company.



Capture the power of HP 3000 OLTP business solutions

HP 3000 solutions are geared to meet your business-critical needs in a distributed OLTP environment. A broad family of systems and servers provides maximum performance and reliability. While a wide range of strategic software and networking capabilities provides a complete solution.

Optimize performance and reliability for interactive applications

Two key components of a unique technology foundation, HP's Precision Architecture (HP-PA) and its tightly integrated OLTP operating system, combine to give you cost-effective high performance and reliability.

HP-PA, based on reduced instruction set computing (RISC) technology, uses a simplified instruction set implemented directly in the hardware to increase processing speed and deliver superior performance compared with other computer technologies. Together with VLSI technology, HP-PA also uses fewer parts, which translates into greater reliability and a lower overall cost of ownership.

Our HP 3000 operating system is designed specifically for fast response times and high throughput in interactive transaction processing applications. It's powerful enough to handle large systems for hundreds of users, yet easy enough to use for entry-level applications. Its ease of

use not only increases end-user and programmer productivity, it minimizes MIS staff requirements as well—keeping costs down. High-availability products complement HP-PA reliability to provide virtually uninterrupted processing 24 hours a day.

Enhance your business with strategic solutions

HP's network- and relational-model databases are both integrated with HP-PA and the HP 3000 operating system for high-volume transaction processing. Our relational-model database offers an industry-standard SQL interface to give you high performance that meets your changing information requirements. What's more, since we support many of the leading independent database management systems, you can choose the strategic solution that best fits your needs.

To create your own custom application, you can take advantage of a broad range of development tools, including fourth-generation languages, code generators, report writers, and utilities.

In addition, HP and our select group of value-added businesses offer the software solutions you need, including applications for discrete and process manufacturing, wholesale distribution, state and local government, retail sales, transportation, and a host of others. Chances are you can find one ideally suited to your business.



HP's 3000-based solutions keep your business-critical applications running smoothly and help you manage the dynamically changing information your company needs to maintain its competitive advantage.

HP Computer Museum
www.hpmuseum.net

For research and education purposes only.

Protect your system investment

The broad HP 3000 family gives you plenty of room to add applications and users or to expand your business. And when you do, our operating system—which keeps all HP 3000 systems compatible—protects your investment in hardware, software, and training. Applications move easily from one system to the next. So you can be confident that the applications you create today will run on more powerful HP 3000 systems in the future.

Meanwhile, your hardware investment is protected. Obtaining the performance of a more powerful system is typically a matter of a simple processor board upgrade. That gives you improved performance and connectivity with minimum downtime. When you need to buy a

HP MICRO 3000 systems let you plug in a cost-effective, integrated solution that meets your current and long-term plans.

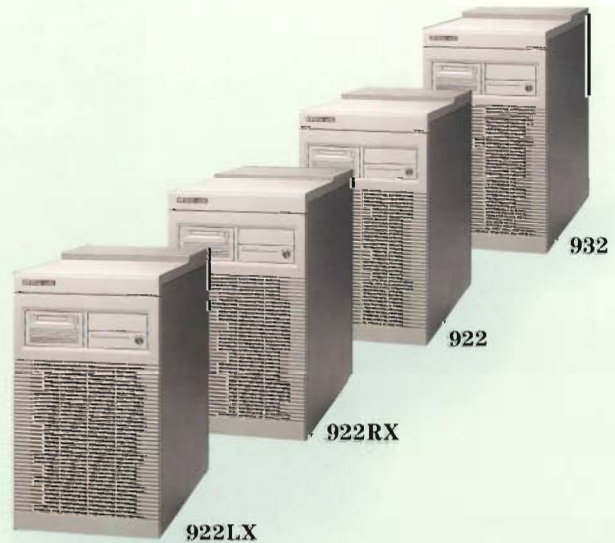


larger system, you can trade in your present HP 3000 system for credit under our unique upgrade-credit policy.

Propel your business into the 21st century

HP-PA provides a powerful platform for future generations of higher-performance systems. HP's continuing development of higher-performing uniprocessors, symmetric multiprocessing, and OLTP software performance enhancements keeps the HP 3000 family ahead of your increasing performance needs. Our dedication to software compatibility and hardware upgradability gives you a long-range growth path.

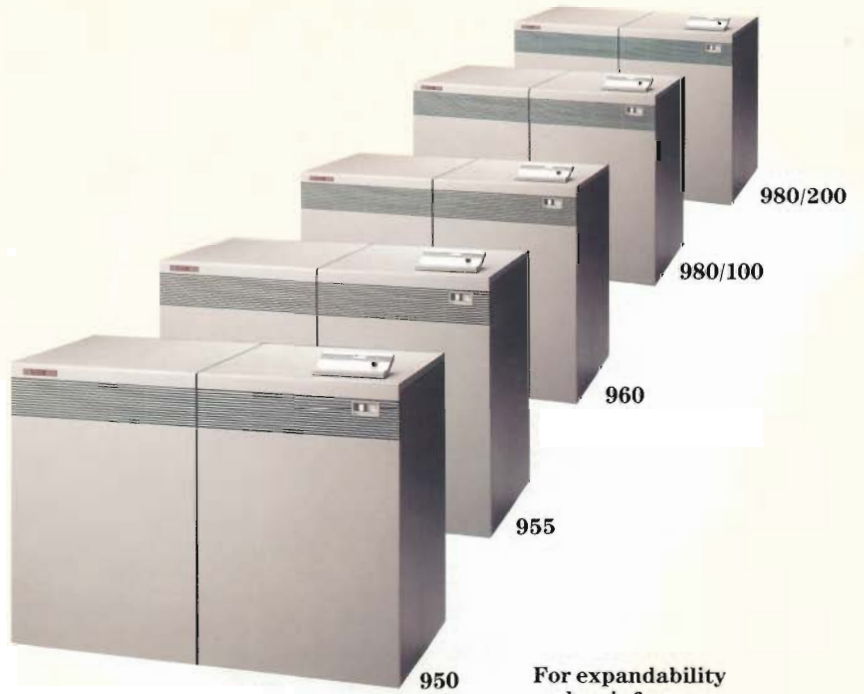
HP 3000 Series 922 and 932 systems and servers pack innovative technology—including large capacity disk drives and high-speed backup—into a surprisingly compact package.



HP 3000 Series 900 family

Relative performance (925 = 1)
Maximum memory (Mb)
Maximum disk (Gb)
Maximum users

HP 3000 Series 925, 935, and 949 systems and servers give you high mid-range performance for business-critical applications—and room to grow.



For expandability and mainframe performance to support large distributed data processing applications, take a look at the powerful HP 3000 Series 950, 955, 960, and 980.

The broad HP 3000 family of compatible systems and servers delivers premium performance and value to all sizes of organizations— from small departments and branch offices to large distributed on-line transaction processing environments.

MICRO 3000LX	MICRO 3000RX	922LX	922RX	922	932	925	935	949	950	955	960	980/100	980/200
.3-5	.3-5	1.2	1.2	1.2	1.9	1	2	4	2.2	3.3	4.4	7.5	Up to 14
4	4	64	64	64	64	96	96	192	192	256	256	512	1 Gb
304 Mb	2.3	12	12	12	22	20.8	31.2	41.6	64	85	85	85	85
8	24	32	64	152	240	152	240	400	400	600	600	>600	TBD
Field upgradable →						Field upgradable →			Field upgradable →				

Place information in the hands of people who need it

HP's leadership in PC integration and client server computing products lets you extend a consistent, intuitive PC user interface to HP 3000 OLTP applications as well as personal productivity solutions.

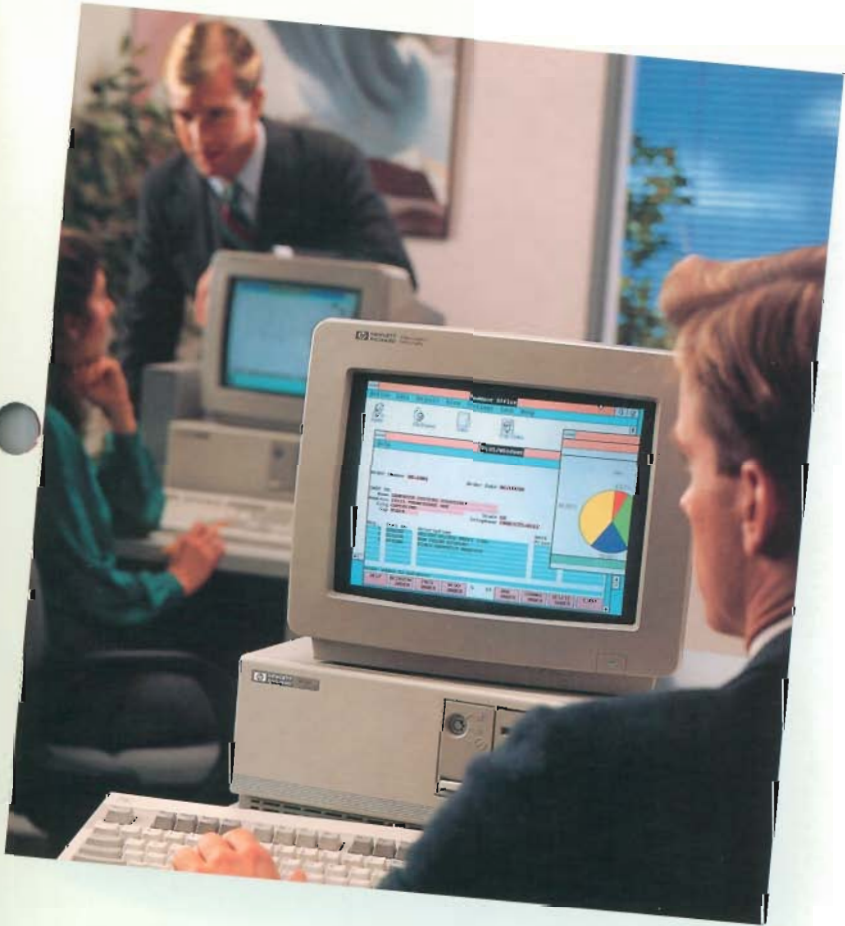
In a windowed environment, users can access multiple PC and HP 3000 applications simultaneously. And with proper security, they can retrieve data stored in corporate databases without expert assistance. So they can effectively collect and analyze information, report trends, share files, and improve workgroup productivity. Managers can retrieve important data for further analysis. Analysts can incorporate important information into memos and reports. And PC users at remote sites can tap into central host databases.

PC integration products help you concentrate the power of each computer on the tasks it performs best. You can share peripherals, back up PC hard disks to HP 3000 systems for security, and centralize distribution of PC applications for increased MIS control.

Network systems throughout your organization

HP is committed to the de facto and industry networking standards that protect your system investment. Your HP 3000 supports international industry-standard networking protocols, such as OSI, and key de facto standards, such as SNA, thus providing transparent access to information, applications, and resources—even across multi-vendor networks and PC LANs. As a result, HP 3000 systems communicate with a wide range of personal computers, minicomputers, and mainframes over local- or wide-area networks—making them ideal hubs for large, distributed applications.

HP's industry-leading PC integration and client/server computing products enable HP 3000 users to easily access and analyze the critical information they need to make better, faster decisions.



Depend on industry-leading service and support

Although our commitment to service and support begins in engineering—with systems designed to provide optimum performance and uptime—our programs deliver personalized service and attention to you throughout your system's life cycle. HP's complete service organization, dedicated support technology, worldwide coverage and consistency, and flexible service options all work together to give you a greater return on the sound investment you've made in HP 3000 computer systems.

No matter what support program you choose, you can depend on HP's industry-leading reputation for responsiveness, effectiveness, and customer support satisfaction. In fact, over the past six years of U.S. Datapro* minicomputer surveys, HP has consistently ranked the highest in support and service. So we'll be there when you need us.

Call us today. An HP representative in a local HP sales office can show you how our business expertise can meet your needs today, and in the future.

*Based on maintenance effectiveness, maintenance responsiveness, trouble shooting, documentation, education, and software support.

For more information, call your local HP sales office listed in your telephone directory or an HP regional office listed below for the location of your nearest sales office.

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Rockville, MD 20850
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Monte Pelvoux No. 111
Lomas de Chapultepec
11000 Mexico, D.F. Mexico
(525) 202-0155

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Melbourne, Australia
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89 Queensway
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(02) 81 66 40

Finland:

(0) 88 721

France:

(1) 60 77 42 52

Germany:

(06172) 16 0

Greece:

(01) 68 28 11

Iceland:

(01) 671 000

Ireland:

(01) 88 33 99

Italy:

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